



## Complete Guide on How to Sell an Old Car Fast

[1800CashForJunkCars](#) Guide to Selling an Old Car

If you have ever gone through the process of trying to sell an old car, did you ever consider how much time and how unsafe it can be to sell your old vehicle the old fashion way? We review the four most popular methods of selling an old car and why [1800CashforJunkCars](#) is the safest, fastest and easiest way to sell your old car!

The following are the step by step processes and the time it takes for each of the four methods in selling an old car:

### Sell an Old Car Online or Classified Ad

| Nine (9) Steps   | Estimated Avg. Time Spent |
|--|---------------------------|
| Remove All Your Personal Belongings from Your Vehicle  | 30 Minutes                |
| Gather Your Car Title & Vehicle Maintenance Records  | 30 Minutes                |
| Clean the Interior & Exterior of Vehicle   | 2 Hours                   |
| Take and Upload Photos of Vehicle  | 1 Hour                    |
| Create and/or Purchase a Competitive Ad  | 2 Hours                   |
| Answer Ads and Schedule Test Drive Appointments  | 2 Hours                   |
| Test Drives with Potential Buyers<br>(30 mins. per test drive, approx. 4 test drives before selling) | 2 Hours                   |
| Haggle the Final Vehicle Price with Potential Buyers   | 1 Hour                    |
| Meet the Buyer at DMV to File Title Transfer & Exchange Keys for Your Payment                        | 2.5 Hours                 |
| Remove Your Vehicle's Old License Plates/ Stickers and Place Temporary Plates on Vehicle Sold        | 30 Minutes                |
| <b>Total Hours to Sell an Old Car Online:</b>  | <b>14 Hours</b>           |

### Sell an Old Car to A Dealership

| Seven (7) Steps   | Estimated Avg. Time Spent |
|---|---------------------------|
| Remove All Your Personal Belongings from Your Vehicle   | 30 Minutes                |
| Gather Your Car Title & Vehicle Maintenance Records   | 30 Minutes                |
| Clean the Interior & Exterior of Vehicle  | 2 Hours                   |
| Schedule & Attend Three (3) Appraisal Appointments with Multiple Dealers                                      | 3 Hours                   |
| Haggle the Final Vehicle Price with Dealership  | 1 Hour                    |
| File Title Transfer & Exchange Keys for Your Payment  | 2.5 Hours                 |
| Remove Your Vehicle's Old License Plates/ Stickers to Avoid Getting Unnecessary Changes After Vehicle is Sold | 30 Minutes                |
| <b>Total Hours to Sell an Old Car to Dealership:</b>  | <b>9 Hours</b>            |

### Sell an Old Car to Friend or Family Member

| Seven (7) Steps   | Estimated Avg. Time Spent |
|---|---------------------------|
| Remove All Your Personal Belongings from Your Vehicle   | 30 Minutes                |
| Gather Your Car Title & Vehicle Maintenance Records   | 30 Minutes                |
| Clean the Interior & Exterior of Vehicle  | 2 Hours                   |
| Respond to Questions and Schedule Test Drive Appointments (30 Minutes / per Test Drive)       | 1 hour                    |
| Test Drives with Potential Buyers   | 1 Hour                    |
| Negotiate the Final Vehicle Price with Friend or Family Member                                | 30 Minutes                |
| Meet the Buyer at DMV to File Title Transfer & Exchange Keys for Your Payment                 | 2.5 Hours                 |
| Remove Your Vehicle's Old License Plates/ Stickers and Place Temporary Plates on Vehicle Sold | 30 Minutes                |
| <b>Total Hours to Sell an Old Car to Friend:</b>  | <b>8.5 Hours</b>          |

### 1800CashforJunkCars

| Five (5) Steps  | Estimated Avg. Time Spent |
|---|---------------------------|
| Remove All Your Personal Belongings from Your Vehicle   | 30 Minutes                |
| Gather Your Car Title & Vehicle Maintenance Records   | 30 Minutes                |
| Complete the Form Online or Call for Cash Offer   | 5 Minutes                 |
| Agree on a Cash Offer and Schedule an Appointment   | 10 Minutes                |
| Remove All Your Personal Belongings from Your Vehicle   | 45 Minutes                |
| Meet the Tow Truck Driver to Exchange Your Car Keys & Your Clean Car Title for Our Cash Offer Payment | 1 Hour<br>Avg Wait Time   |
| <b>Total Hours to Sell an Old Car to 1800CashforJunkCars:</b>   | <b>3 Hours</b>            |

Now that we reviewed the steps in each of the four most common methods to sell an old car, let's look at what is important to most of us busy people, convenience. Is selling an old car to 1800CashforJunkCars the most convenient way? The following is a convenience comparison table of the four primary methods to selling an old car:

### How to Sell an Old Car: Convenience Comparison

| Convenience Factors  | 1800CashforJunkCars | Sell an Old Car to Dealership | Sell an Old Car Friend or Family | Sell an Old Car Online or Classified |
|--|---------------------|-------------------------------|----------------------------------|--------------------------------------|
| <b>Owner's Name on Car Title Required</b>                                | Yes                 | Yes                           | Yes                              | Yes                                  |
| <b>Must Clean/ Fix Vehicle to Get Best Offer</b>                         | No                  | Yes                           | Yes                              | Yes                                  |
| <b>Safe (Not having to meet strangers to test drive your old car)</b>    | Yes                 | Yes                           | Yes                              | No                                   |
| <b>Hassle-Free Transaction</b>   | Yes                 | No                            | No                               | No                                   |
| <b>Free Vehicle Towing</b>   | Yes                 | No                            | No                               | No                                   |
| <b>Must Drive Your Vehicle to Another Location</b>                       | No                  | Yes                           | Depends                          | Yes (for safety reasons)             |
| <b>Sell Free of Charge</b>   | Yes                 | Yes                           | Yes                              | Depends                              |
| <b>Cash Offer Guaranteed for 7 Days</b>                                  | Yes                 | Depends                       | Depends                          | No                                   |
| <b>Cash Offer in Your Hands with 24 Hours</b>                            | Yes                 | Depends                       | Depends                          | Depends                              |
| <b>You Must Pay for Vehicle Title Transfer, If Required by State DMV</b> | No                  | Yes                           | Depends                          | Depends                              |

After examining the four most popular methods for selling an old car and how they compare to the most convenient factors, 1800CashforJunkCars is the clear winner! If you want to sell an old car the safest, fastest, and most convenient way, call 1800CashforJunkCars today.

Feel free to download and print this or preceding pages to help you sell your old car for cash. Also, feel free to [contact us](#) and let us know how we can improve this document or if you think we left out any important information.